



ECONOMIC DEVELOPMENT COMMISSION  
Crossroads of Community and Commerce

WWW.CHELMSFORDBUSINESS.COM



Photo Courtesy of Fred Merriam



Photo Courtesy of Fred Merriam



Become Our Next Business Partner

**The Town of Chelmsford has been ranked highly by many independent and reputable sources based on a number of criteria. Here are noteworthy recognitions:**

- Chelmsford ranked 21st out of 100 Best Places to Live in Money Magazine's "2007 Best Places to Live - Top 100 [Towns List]".
- Chelmsford is designated as "BIOREADY" by Massachusetts Biotechnology Council. Chelmsford has a silver BioReady™ status.
- Middlesex County, where Chelmsford is located, is ranked among the top 5 regions for NANOTECHNOLOGY businesses- The Project on Emerging Nanotechnologies ranked Middlesex County, which includes Chelmsford, as one of the top five regions for nanotechnology business, research and education clusters
- Chelmsford ranked 19th out of 351 cities, by the Massachusetts High Tech Council, in a rating of how "high tech friendly" 351 cities and towns in Massachusetts are.
- Chelmsford was Voted #2 in the "Top 10 list of Most Affordable Cities in the Northeast." Chelmsford was identified by BusinessWeek.com and Sperling's Best Places to Live. This "Most Affordable Cities..." ranking was based on criteria including: better-than-average schools, lower-than-average crime rates, a manageable commute, and home prices.

**CHELMSFORD GETS IT DONE!** Working with businesses to make locating and staying here easy, economical and prosperous.



Town of Chelmsford • 50 Billerica Rd. • Chelmsford, MA 01824 • Phone: 978-250-5201 • Fax: 978-250-5252  
<http://www.townofchelmsford.us/Businesses.cfm>

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## SELECTING A BUSINESS SITE – Available Land and Buildings



**Rt 3/Rt 129** — Large office complexes, many corporate headquarters, most of the town's largest employers.



**Town Center/Rt. 110** — The town center is designated as a historic district by the state. here are many store fronts for window shopping and civic services. It has many local businesses with restaurant, retail, office, and services spaces. Rt. 110 extends from the center south toward Lowell and west toward Westford with a variety of businesses ranging from retail, restaurants, services, housing, commercial and offices.



**North Chelmsford/Vinal Square**  
Store front window shopping area is home to a variety of neighborhood retail and services businesses clustered around the historic village and several renovated mill complexes.



**Drum Hill**  
Located immediately off Rt. 3, exit 32, it is home to a mix of uses ranging from large retail to boutiques, restaurants, specialized housing, townhouse office complexes and medical centers.

According to Area Development Site and & Facility Planning Magazine's 2007 Corporate and Consultant's Survey, a ranking of site selection priorities and factors, the Town of Chelmsford is well positioned to serve the needs of the business community.



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**DEVELOPMENT INCENTIVES AND EXPEDITED PERMITTING TAX INCENTIVES**

Chelmsford's proactive business environment offers an outstanding climate for starting and growing a business. The Town is an active participant in Massachusetts' Economic Development Incentive Program (EDIP). The EDIP is a 3-way partnership of the state, a municipality within an Economic Target Area (ETA) and a growing company.

**ABOUT BUSINESS IN CHELMSFORD**

**CHELMSFORD GETS IT DONE!**

Our Business and Economic Development Partners



*"As Manager of Student & Corporate Outreach at Boston University Metropolitan College, I am so pleased with our North Campus location at 100 Apollo Drive in Chelmsford. We offer a part-time Master of Science in Computer Science at this location. It was critical that we offer this program in proximity of routes 3, 495 and 129 to accommodate the many professionals who work at technology companies north of Boston."*

**Holly C. Adorno** — Manager,  
Student & Corporate Outreach  
Boston University Metropolitan  
College & Extended Education

**KEY Industry Clusters** - As one of the critical employment centers in the Merrimack Valley, Chelmsford shares a region-wide focus on several business sectors that the Merrimack Valley Economic Development Council refers to as "Smart Companies." Together these industry clusters continue to take advantage of the strategic location, strength of workforce, and tradition of leadership in homeland security, communication technology innovation and biotechnology.

These three companies located in Chelmsford, Hittee Microware, Zoll Medical and Airvana, were designated as Globe 100 Companies in the Boston Globe ranking of top companies for their innovation, growth and as great places to work.

**Living and Community** – The town of Chelmsford makes it a priority to balance commerce and community. The community has a variety of opportunities for recreational and cultural activities. The town offers a variety of housing and living situations, including many residential neighborhoods. Chelmsford is conveniently located near University of Massachusetts, Lowell, Middlesex Community College, Lowell General Hospital and Saints Medical Center.

**THE ECONOMIC DEVELOPMENT COMMISSION** is comprised of a dedicated group of professionals, as well as town officials and hoc committee members from State delegation include: Senator Susan Fargo and State Representatives: Mr. Tom Golden, Mr. James Arciero and Ms. Cory Atkins.



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## ABOUT BUSINESS IN CHELMSFORD

### **CHELMSFORD GETS IT DONE!** Our Business and Economic Development Partners

*Quote from Airvana's V.P. of  
RN Access Technology:*

*"The greatest thing about  
Chelmsford is its location. When  
we have people coming in from  
out of town to do business with us,  
we know they have a comfortable  
place to stay, with access to all  
the amenities — restaurants,  
recreation, entertainment and all  
the major highways. Boston is also  
just 30 minutes away."*

**Mark Miner** — V.P., RN Access  
Engineering Airvana Mobile  
Broadband  
19 Alpha Road • Chelmsford, MA

Airvana provides mobile  
broadband services, Airvana  
began as a small startup company  
in 2001 with fewer than 100  
employees. Today, Airvana  
employs about 550.

The Economic Development Commission's efforts include, but are not limited to:

- Understanding the needs of prospective businesses opening/relocating to Chelmsford
- Working with town and town committees, including zoning, planning, and historical
- Chelmsford businesses survey
- Roundtable meetings with commercial realtors and businesses
- Collaborating with local and regional business organizations
- Participating in industry associations





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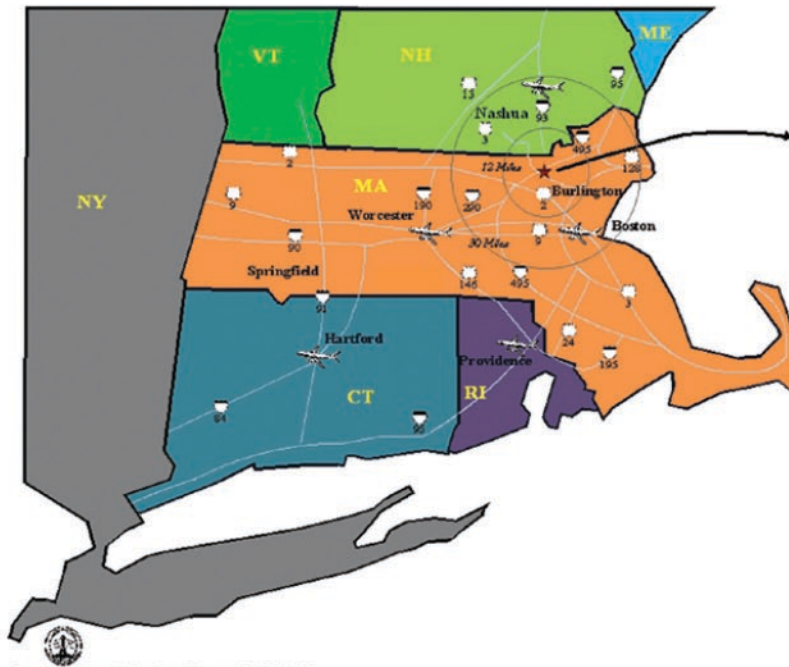
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For more information on Chelmsford businesses and available space, or to schedule a tour, please contact us by phone.  
Town Manager's Office: 978.250.5201 • Fax 978.250.5252  
Office of Economic Development: 978.244.3341

CHELMSFORD GEOGRAPHIC LOCATION

Conveniently located on the crossroads of Route 3 and Route 495, Chelmsford has exceptional proximity to Boston and southern New Hampshire. Our strategic location offers businesses in the area convenient access to extensive markets, suppliers and research facilities.



Chelmsford, MA



- Distance to Area Cities:
- Lowell ~ 4 miles
  - Bedford ~ 9 miles
  - Burlington ~ 12 miles
  - Nashua, NH ~ 16 miles
  - Waltham ~ 20 miles
  - Boston ~ 25 miles
  - Mass Pike ~ 30 miles
  - Manchester, NH ~ 34 miles
  - Worcester ~ 38 miles

Prepared by the Community Development Department D.A.G. 08/1609



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